

EXPLOITATION - Job 4

Read the questions before listening to the extract. Then listen and answer the questions

True or false? Justify.

Every day for the woman is the same.

True False

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True or false? Justify.

She speaks to clients for a long time

True False

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True or false? Justify.

She tries to convince them that her ideas are the best.

True False

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What does she spend most of her time on?

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Tick the right answer:

If they don't sell enough, they can lose money.

If they don't sell enough, they can lose a customer.

If they don't sell enough, they can lose their job.

What part of her job does the woman like best?

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Fill in the blanks (one blank = one word):

"I get in the most peculiar (=strange) places. The..... idea I ever got was one time when I was sitting in the I jumped out and rang the immediately."



Tick the right answer: what is brainstorming?

- It is talking together
- It is phoning customers
- It is sharing (=partager) ideas
- It's a team work

Tick the right answer: what are the drawbacks (=disadvantages) of her job?

- She's responsible for her results
- She doesn't get paid much
- She has to find ideas
- She can be fired (=renvoyée) if she makes an expensive mistake
- She's under pressure
- She works long hours

From what you know, can you guess what kind of job this woman does?

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